



# Innovation

Innovation distinguishes between a leader and a follower.

- Steve Jobs



What began in 1888 as Sutton,
Steele and Steele, in the small city
of Dallas became Triple/S Dynamics
in 1968. Throughout its long history,
our engineers believe that past
achievement was just a means to
greater accomplishments. This
foundation of experience leads us to
the future - for new applications, new
designs and innovative concepts for
the processing industries through
research, development, engineering
expertise and quality manufacturing.

It has long been a company of firsts.



### **Density Separation Equipment**

Patented in 1919, the Sutton line of Gravity Separators and Stoners are the industry standard for producing the purest separations of hundreds of product.



### **Copper Recovery Systems**

Triple/S engineers designed the first system for copper recovery from granulated scrap wire and cable. Most of those full systems are still in operation today.



### The Slipstick Horizontal Motion Conveyor

The most impactful product brought to market by Triple/S Dynamics in its history, the Slipstick forever changed the way products are conveyed. No other company has taken this type of conveying to as many different industries and applications around the world.

# Refinement

Excellent firms don't believe in excellence – only in constant improvement and constant change.

- Tom Peters



The key to success for our company has long been the ability to turn customers' needs into solutions. It sounds cliché, but when the customer speaks, we listen. Our collaborations with our customers have produced breakthrough concepts down to simple tool-less fixes. Our sales, engineering and field service teams are our eyes and ears in the field, bringing customer's input to the rest of the organization.



#### **Eco Slide Gate**

When a customer challenged us to make an existing gate easier to clean, our field service team knew just what to do. Two prototypes came out of that challenge, with the eco slide gate becoming a retrofit kit that customers have bought ten at a time.



#### **Vertical Shaft Drive**

Turn it on its side and you get a slim profile and less heavy drive that gives the customer a big advantage where space is tight or stack up is required.



#### **Collaboration to Create a New Design**

With the input from one of our representatives, a Texas Shaker screen is adapted to separate sand from almonds and kick out the sticks that come in the harvest.

# Relationship

Profit in business comes from repeat customers, customers that boast about your product or service, and that bring friends with them.

- W. Edwards Deming



We have a long list of customers. A very long list that some would say is what being in business for 130 years brings. While that may be true, if you drill down, you will find Fortune 500's have bought from us for decades. Or that thirty percent of our current customers have bought year after year going back decades. One customer has purchased at least one machine every year except one, since 1987. Relationships matter. We believe in earning the trust of our best customers by delivering the quality machine that does exactly what they need it to do. Perform 24/7/365.



#### Sales

While we say around the office our guys are collaborative sellers, they are technical sellers. Most are engineers. Engineers talking to other Engineers.



#### **Engineering**

Our engineering group has decades of experience designing our core product line. This experience provides an open dialogue to the customers engineering group, or the integrator or the installer.



#### **Parts and Service**

Our parts and service group has one purpose – take care of our customers. With tens of thousands of installations around the world, this group understands what downtime means and they do not like it. The service team provides valuable firsthand knowledge from the field to engineering and frequently recommends design improvements.

## **Triple/S Dynamics**

1031 South Haskell Ave.
Dallas, Texas 75223
800-527-2116 | 214-828-8600 | sssdynamics.com

